## 20 Years of the Best and Worst - A Case for Diversification

Everyone wants to be in the best-performing asset class every year. The thing is, few people are savvy enough to consistently choose the best. That's why diversification is key. This chart shows annual returns for eight broad-based asset classes, cash and a diversified portfolio ranked from best to worst. Notice how the "leadership" changes from year to year, and how competitively the diversified portfolio performed over 20 years (see the "annualized return" column).

MFS

| 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | ANNUALIZED RETURN |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { REITs } \\ 30.41 \% \end{gathered}$ | Commodities | $\begin{aligned} & \text { REITs } \\ & 34.35 \% \end{aligned}$ | Commodities 16.23\% | Bonds 5.24\% | Large Cap Growth <br> 37.21\% | $\begin{gathered} \text { REITs } \\ \text { 27.58\% } \end{gathered}$ | Bonds $7.84 \%$ | $\begin{aligned} & \text { REITs } \\ & \text { 20.14\% } \end{aligned}$ | Small/ <br> Mid Cap <br> 36.80\% | $\begin{aligned} & \text { REITS } \\ & \text { 27.15\% } \end{aligned}$ | Large Cap Growth 5.67\% | Small/ Mid Cap 17.59\% | Large Cap Growth 30.21\% | $\begin{aligned} & \text { Cash } \\ & 1.86 \% \end{aligned}$ | Large Cap Growth 36.39\% | Large Cap Growth 38.49\% | $\begin{aligned} & \text { REITS } \\ & 39.88 \% \end{aligned}$ | $\begin{aligned} & \text { Commodities } \\ & 16.09 \% \end{aligned}$ | Large Cap Growth 42.68\% | Large Cap Growth 11.29\% |
| International $20.25 \%$ | International <br> 13.54\% | International 26.34\% | Large Cap Growth 11.81\% | Global Bonds <br> 4.79\% | Small/ <br> Mid Cap <br> 34.39\% | Small/ <br> Mid Cap <br> 26.71\% | $\begin{aligned} & \text { REITS } \\ & 7.28 \% \end{aligned}$ | Small/ <br> Mid Cap <br> 17.88\% | Large Cap Growth 33.48\% | Large Cap Value 13.45\% | $\begin{aligned} & \text { REITS } \\ & 2.29 \% \end{aligned}$ | Large Cap Value 17.34\% | $\begin{array}{\|c} \hline \text { International } \\ 25.03 \% \end{array}$ | Bonds $0.01 \%$ | $\begin{aligned} & \text { REITS } \\ & \text { 28.07\% } \end{aligned}$ | Small/ <br> Mid Cap <br> 19.99\% | Large Cap Growth 27.60\% | $\begin{aligned} & \text { Cash } \\ & 1.50 \% \end{aligned}$ | International 18.24\% | Small/ <br> Mid Cap <br> 9.08\% |
| Small/ <br> Mid Cap 18.29\% | $\begin{aligned} & \text { REITS } \\ & 8.29 \% \end{aligned}$ | Large Cap <br> Value <br> 22.25\% | International 11.17\% | $\begin{gathered} \text { Cash } \\ 1.80 \% \end{gathered}$ | International $31.78 \%$ | Commodities 16.83\% | Global Bonds $5.64 \%$ | Large Cap Value 17.51\% | Large Cap Value 32.53\% | Large Cap Growth 13.05\% | $\begin{aligned} & \text { Bonds } \\ & 0.55 \% \end{aligned}$ | Commodities 11.77\% | Small/ <br> Mid Cap 16.81\% | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \end{aligned}$ -1.20\% | Small/ <br> Mid Cap <br> 27.77\% | Diversified Portfolio 10.58\% | Commodities 27.11\% | Large Cap Value $-7.54 \%$ | Small/ <br> Mid Cap <br> 17.42\% | Large Cap Value 7.99\% |
| Large Cap Value 16.49\% | Small/ <br> Mid Cap <br> 8.11\% | Small/ <br> Mid Cap <br> 16.17\% | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 9.48 \% \end{aligned}$ | Diversified Portfolio -27.54\% | $\begin{gathered} \text { REITs } \\ 27.45 \% \end{gathered}$ | Large Cap Growth 16.71\% | Large Cap Growth 2.64\% | International $17.32 \%$ | $\begin{aligned} & \text { International } \\ & \text { 22.78\% } \end{aligned}$ | Small/ Mid Cap 7.07\% | $\begin{aligned} & \text { Cash } \\ & 0.03 \% \end{aligned}$ | $\begin{aligned} & \text { REITS } \\ & 9.28 \% \end{aligned}$ | Large Cap Value 13.66\% | Large Cap Growth -1.51\% | Large Cap Value 26.54\% | Global <br> Bonds <br> 9.20\% | $\begin{aligned} & \text { Large Cap } \\ & \text { Value } \\ & 5516 \% \end{aligned}$ | $\begin{gathered} \text { Bonds } \\ -13.01 \% \end{gathered}$ | Diversified Portfolio 12.81\% | $\begin{aligned} & \text { REITS } \\ & 7.73 \% \end{aligned}$ |
| Diversified Portfolio 14.48\% | Diversified Portfolio 7.92\% | Diversified Portfolio 15.02\% | Bonds $6.97 \%$ | Commodities -35.65\% | Diversified Portfolio 23.72\% | Diversified Portfolio 15.73\% | $\begin{aligned} & \text { Large Cap } \\ & \text { Value } \\ & 0.39 \% \end{aligned}$ | Large Cap Growth 15.26\% | Diversified Portfolio 13.41\% | $\begin{aligned} & \text { Bonds } \\ & 5.97 \% \end{aligned}$ | $\begin{gathered} \text { International } \\ -0.81 \% \end{gathered}$ | Diversified Portfolio 8.72\% | Diversified Portfolio 13.21\% | $\begin{aligned} & \text { REITS } \\ & -4.10 \% \end{aligned}$ | $\begin{gathered} \text { International } \\ 22.01 \% \end{gathered}$ | International 7.82\% | Small/ <br> Mid Cap <br> 18.18\% | Diversified Portfolio -13.61\% | $\begin{aligned} & \text { REITs } \\ & 11.48 \% \end{aligned}$ | Diversified Portfolio 6.48\% |
| $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 9.27 \% \end{aligned}$ | Large Cap Value 7.05\% | Large Cap Growth 9.07\% | $\begin{aligned} & \text { Cash } \\ & 4.74 \% \end{aligned}$ | $\begin{aligned} & \text { Small/ } \\ & \text { Mid Cap } \\ & -36.79 \% \end{aligned}$ | Large Cap <br> Value <br> 19.69\% | Large Cap Value 15.51\% | $\begin{gathered} \text { Cash } \\ 0.08 \% \end{gathered}$ | Diversified Portfolio 12.02\% | $\begin{aligned} & \text { REITs } \\ & 3.21 \% \end{aligned}$ | Diversified Portfolio 5.32\% | $\begin{aligned} & \text { Small/ } \\ & \text { Mid Cap } \\ & -2.90 \% \end{aligned}$ | Large Cap Growth 7.08\% | $\begin{aligned} & \text { ReITs } \\ & 9.27 \% \end{aligned}$ | Diversified Portfolio -5.98\% | Diversified <br> Portfolio <br> 20.33\% | $\begin{aligned} & \text { Bonds } \\ & 7510 \end{aligned}$ | Diversified Portfolio 17.45\% | $\begin{array}{\|c\|} \hline \text { International } \\ \hline-14.45 \% \end{array}$ | Large Cap Value 11.46\% | Intemational $559 \%$ |
| Commodities $9.15 \%$ | Large Cap Growth 5.26\% | Global Bonds 6.64\% | Diversified Portfolio 4.69\% | Large Cap Value <br> -36.85\% | Commodities 18.91\% | International $7.75 \%$ | Diversified Portfolio -0.16\% | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 4.32 \% \end{aligned}$ | $\begin{aligned} & \text { Cash } \\ & 0.05 \% \end{aligned}$ | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 0.59 \% \end{aligned}$ | $\begin{gathered} \text { Global } \\ \text { Bonds } \\ -3.15 \% \end{gathered}$ | $\begin{aligned} & \text { Bonds } \\ & \text { 2.65\% } \end{aligned}$ | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 7.39 \% \end{aligned}$ | Large Cap Value -8.27\% | Bonds $8.72 \%$ | Large Cap Value 2.80\% | International | Global <br> Bonds <br> $-16.25 \%$ | Global <br> Bonds <br> 5.72\% | $\begin{aligned} & \text { Bonds } \\ & 3.17 \% \end{aligned}$ |
| Large Cap Growth 6.30\% | $\begin{gathered} \text { Cash } \\ 3.00 \% \end{gathered}$ | $\begin{aligned} & \text { Cash } \\ & 4.76 \% \end{aligned}$ | Small/ <br> Mid Cap <br> 1.38\% | $\begin{aligned} & \text { REITs } \\ & -37.34 \% \end{aligned}$ | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 6.93 \% \end{aligned}$ | Bonds 6.54\% | $\begin{aligned} & \text { Small/ } \\ & \text { Mid Cap } \\ & -2.51 \% \end{aligned}$ | $\begin{aligned} & \text { Bonds } \\ & 4.21 \% \end{aligned}$ | $\begin{aligned} & \text { Bonds } \\ & -2.02 \% \end{aligned}$ | $\begin{gathered} \text { Cash } \\ 0.03 \% \end{gathered}$ | Diversified Portfolio -3.33\% | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 2.09 \% \end{aligned}$ | Bonds $3.54 \%$ | $\begin{gathered} \text { Small/ } \\ \text { Mid Cap } \\ -10.00 \% \end{gathered}$ | Commodities <br> 7.69\% | $\begin{gathered} \text { Cash } \\ 0.58 \% \end{gathered}$ | $\begin{gathered} \text { Cash } \\ 0.05 \% \end{gathered}$ | Small/ <br> Mid Cap $-18.37 \%$ | $\begin{aligned} & \text { Bonds } \\ & 5.53 \% \end{aligned}$ | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & 2.40 \% \end{aligned}$ |
| Bonds $4.34 \%$ | $\begin{aligned} & \text { Bonds } \\ & \text { 2.43\% } \end{aligned}$ | $\begin{aligned} & \text { Bonds } \\ & 4.33 \% \end{aligned}$ | $\begin{aligned} & \text { Large Cap } \\ & \text { Value } \\ & -0.17 \% \end{aligned}$ | Large Cap Growth -38.44\% | $\begin{aligned} & \text { Bonds } \\ & 593 \% \end{aligned}$ | Global <br> Bonds <br> 5.54\% | International -12.14\% | $\begin{aligned} & \text { Cash } \\ & 0.07 \% \end{aligned}$ | Global <br> Bonds <br> -2.60\% | International $-4.90 \%$ | Large Cap Value $-3.83 \%$ | International $1.00 \%$ | Commodities 1.70\% | Commodities $-11.25 \%$ | Global <br> Bonds <br> 6.84\% | Commodities $-3.12 \%$ | $\begin{array}{r} \text { Bonds } \\ -1.54 \% \end{array}$ | $\begin{aligned} & \text { REITs } \\ & -25.10 \% \end{aligned}$ | $\begin{gathered} \text { Cash } \\ 5.26 \% \end{gathered}$ | $\begin{gathered} \text { Cash } \\ 1.42 \% \end{gathered}$ |
| $\begin{aligned} & \text { Cash } \\ & 1.24 \% \end{aligned}$ | $\begin{aligned} & \text { Global } \\ & \text { Bonds } \\ & -4.49 \% \end{aligned}$ | Commodities $2.07 \%$ | $\begin{gathered} \text { REITs } \\ -17.83 \% \end{gathered}$ | International $-43.38 \%$ | $\begin{gathered} \text { Cash } \\ 0.16 \% \end{gathered}$ | $\begin{aligned} & \text { Cash } \\ & 0.13 \% \end{aligned}$ | Commodities -13.32\% | Commodities -1.06\% | Commodities -9.52\% | Commodities -17.01\% | Commodities $-24.66 \%$ | $\begin{gathered} \text { Cash } \\ 0.27 \% \end{gathered}$ | $\begin{aligned} & \text { Cash } \\ & 0.84 \% \end{aligned}$ | International | $\begin{aligned} & \text { C } \\ & 2.25 \% \end{aligned}$ | $\begin{aligned} & \text { REITs } \\ & -5.86 \% \end{aligned}$ | Global Bonds -4.71\% | Large Cap Growth -29.14\% | Commodities $-7.91 \%$ | $\begin{gathered} \text { Commodities } \\ -0.13 \% \end{gathered}$ |

Cash
Global bonds

- Diversified portfolic

Large Cap Value stocks Equal allocations of all segments disclosed herein, excluding cash
STANDARD DEVIATION FTSE 3-month T-bill Index ${ }^{1}$
Bloomberg US Aggregate Bond Index ${ }^{2}$
0.50
4.14

Large Cap Value stocks $\quad$ Russell $1000^{\circ}$ Value Index ${ }^{4}$ 竍

 rotect against a loss.
MPORTANT RISK CONSIDERATIONS




 unds; losses due to natural disasters; changes in property values and rental rates; overbuilding; losses due to casualty or condemnation, cash flows; the management skill and creditworthiness of the REIT manager, and other factors.

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## Strike the proper balance

Diversification - spreading your assets among investment types, styles and markets - is one of the few time-tested strategies for investors with long-term financial goals. A well-diversified portfolio of stock and bond holdings may help reduce your exposure to the downside risks of individual holdings. As you can see in the charts to the right, stocks and bonds have historically performed differently over time.

## Stick to your plan

When tempted by current market conditions, investors should stay true to a long-term financial plan. We know the stock market buzz never stops. But desire and impulse are never good substitutes for rational thought and a disciplined plan. Look no further than the dot-com phenomenon to see a hot bubble burst.

Does this mean that you should put all of your money in just stocks? Or just bonds? No. Just because an investment type or style outperforms one year, there is no guarantee that it will outperform the next. Stay diversified.

Stocks vs. bonds over the past 20 years
(2004-2023)
Annualized return


Calendar year outperformance


Stocks outperfomed bonds 15 times by an average of $14.44 \%$ Bonds outperformed stocks 5 times by an average of $11.79 \%$

Stocks are represented by the S\&P 500 Index, which measures the broad US stock market. Bonds are represented by the Bloomberg US Aggregate Bond Index, which measures the US bond market. The historical performance of each index cited is provided to illustrate market trends; it does not represent the performance of a particular MFS investment product. Index performance does not take into account fees and expenses.
Past performance is no guarantee of future results.
Source: SPAR, FactSet Research Systems Inc. As of 12/31/23.

Risk/return profile: Stocks and bonds (2004-2023)


Standard deviation is an indicator of the portfolio's total return volatility,
which is based on a minimum of 36 months. The larger the portfolio's standard deviation, the greater the portfolio's volatility. Past performance is no guarantee of future results.
For more information on any MFS product, including performance, please visit mfs.com. It is not possible to invest directly in an index.
Past performance is no guarantee of future results.
Source: SPAR, FactSet Research Systems Inc. As of 12/31/23.

Keep in mind that all investments carry a certain amount of risk including possible loss of the principal amount invested.
No investment strategy, including diversification and asset allocation, guarantees a profit or protects against a loss.





 changes like other debt instruments; however, an instrument purchased at a negative interest rate is expected to produce a negative return if held to maturity


 possible to invest directly in an index.

